#### **Session Plan**

Subject Name: entrepreneurship

**Subject Code: 411** 

Name of Faculty: Mr. Kishor soni

#### **Course Outcomes**

**Subject Name: entrepreneurship** 

**Subject Code: 411** 

After completion of this course the student will be able to:

CO 411.1: Understand the basic concept of entrepreneurship.

CO 411.2: Explain about the industries and business organisation.

CO 411.3: Describe the institutional assistance.

CO 411.4 :Explain the seed money ,and facility available and able to plan of an industrial unit.

CO 411.5 :Motivate the entrepreneur and will be able to understand the financial management.

## Unit I: Introduction of entrepreneurship

S.N	Topic Name	СО	Resource	Mode of	Expected	Actual	Remar
О		Attempted	s Used	Teaching	Date	Date	k
1	Introduction of entrepreneurship	CO-411.1	Chalk and Board	Lecture Method	22/01/18 23/01/18 24/01/18		
2	Difference between entrepreneurship / entrepreneurship	CO-411.1	Chalk and Board	Lecture Method	25/01/18 27/01/18 29/01/18		
3	Need of entrepreneurship	CO-411.1	Chalk and Board	Lecture Method	30/01/18 31/01/18		
4	Quality of successful entrepreneur	CO-411.1	Chalk and Board	Lecture Method	01/01/18 02/01/18 03/01/18		
5	Myths about entrepreneurship	CO-411.1	Chalk and Board	Lecture Method	05/01/18 06/01/18		
6	Classification OF entrepreneurship on the basis opf different criteria	CO-411.1	Chalk and Board	Lecture Method	07/02/18 08/01/18		
7	Reason for the failure of entrepreneurship	CO-411.1	Chalk and Board	Lecture Method	09/02/18 10/01/18 12/01/18		
8	Unit test	CO 601.1	Pen and paper	Written and quiz	13/02/18		

Expected Study Hours: 10 hrs

Actual Study Hours:

Reason for Delay

**Signature of Faculty** 

### **Unit II: INDUSTRIES AND BUSINESS ORGANISATIONS**

S.No	Topic Name	CO Attem	Resources	Mode of	Expected	Actual	Remark
		pted	Used	Teaching	Date	Date	
1	Concept of industry or enterprise  Classification of Industries (a) On the basic of capital investment  Tiny (Micro) Industry  Small Scale  Medium Scale  Large Scale  (d) Tiny small scale Industry  Definition  Its significance in National Development.  Govt. policies for SSI promotions	CO-411.2	Chalk and Board	Lecture Method	15/02/18 to 17/01/18		
3	(b) Others - Rural Industry - Cottage Industry	CO-411.2	Chalk and Board	Lecture Method	19/02/18 to 22/01/18		
4	(c) Forms of Business Organization - Proprietorship - Board & Co-operative - Partnership - Public Ltd Private Ltd IT Sector - Government Co-operative / Undertakings	CO-411.2	Chalk and Board	Lecture Method	23/02/18 to 27/01/18		
5	(c) Forms of Business Organization - Proprietorship - Board & Co-operative - Partnership - Public Ltd Private Ltd IT Sector - Government Co-operative / Undertakings	CO-411.2	Chalk and Board	Lecture Method	8/02/18		
6	RIVISION	CO-411.2	Chalk and Board	Lecture Method	9/02/18 10/02/18		
7	UNIT TEST	CO-411.2	Paper and pen		12/02/18		

Expected Study Hours: 12 hours Actual Study Hours Reason for Delay

**Signature of Faculty** 

## **Unit III:** INSTITUTIONAL ASSISTANCE

S.No	Topic Name	CO Attem	Resources	Mode of	Expected	Actual	Remark
1	(a) Types of Institutional assistance - Infra - structural assistance - Technical Assistance - Financial assistance - Marketing Assistance	pted Co-411.3	Used Chalk and Board	Teaching  Lecture  Method	Date 15/02/18 16/02/18 17/02/18	Date	
2	(b) Information / guidance & Training - SISI - ASK - MPCON - CSIR - CED- MA - NRDC	Co-411.3	Chalk and Board	Lecture Method	19/02/18 20/02/18		
3	(c) Infrastructure - D/C - AVN/AKVN (e) Finance - SIDBI - KVIB MPFC - NABARD - MPWDC NSIC M.P.A.V.V.N.	Co-411.3	Chalk and Board, Projector	Lecture Method,	21/02/18 22/02/18		
4	d) Marketing - MP- AGRO - NSIC - PM.LUN - EXPORT COPPORATION - KVIP - MPHSVN MPLDC	Co-411.3	Chalk and Board	Lecture Method	23/02/18		
5	(e) Quality Control - BIS - FPO - MPLUN F.D.A AG. MKT. Board	Co-411.3	Chalk and Board	Lecture Method	24/02/18		
6	Unit Test	Co-411.3	Pen and paper	Written and quiz	26/02/18		

Expected Study Hours: 12 hrs

**Actual Study Hours:** 

Reason for Delay

## **Unit IV:** INCENTIVES / CONCESSION FACILITIES AVAILABLE

S.No	Topic Name	CO Attem pted	Resources Used	Mode of Teaching	Expected Date	Actual Date	Remark
1	Incentives /subsidies	Co-411.4	Chalk and Board,	Lecture	27/02/18 28/02/18		
2	Seed money	Co-411.4	Chalk and Board,	Lecture	1/03/18 5/03/18 6/03/18		
3	Other (phones,lands etc)	Co-411.4	Chalk and Board,	Discussion	7/03/18		
4	Unit Test	Co-411.4	Pen and paper	Written and quiz	8/03/18		

Expected Study Hours: 12 hrs

Actual Study Hours:

Reason for Delay

**Signature of Faculty** 

# **Unit V**: PLANNING OF AN INDUSTRIAL UNIT (SSI)

S.No	Topic Name	CO Attem	Resources	Mode of	Expected	Actual	Remark
1	- Arrangement of Power - Obtaining NOC / Licenses from various departments - DPR Preparation - Seeking financial assistance - Commercial Production	pted Co-411.4	Used Chalk and Board	Teaching Lecture Method	9/03/18 10/03/18 12/03/18	Date	
2	Pre- Planning Stage     Scanning the     environment     Market survey     Seeking information     product / project     selection	Co-411.4	Chalk and Board	Lecture Method	13/03/18		
3	<ul> <li>Implementation Stage</li> <li>PPR Preparation</li> <li>DIC registration</li> <li>Arrangement of Land</li> <li>20</li> <li>30</li> </ul>		Chalk and Board	Lecture Method	14/03/18		
4	Post Implementation stage     Permanent registration from D.I.C.     Availing Subsidies     Diversification / Modification     Setting up of marketing channel / Distribution.	Co-411.4	Chalk and Board	Lecture Method	20/03/18		
8	Unit Test	Co-411.4	Pen and paper	Written and quiz	21/03/18		

Expected Study Hours: 20 hrs

Actual Study Hours:

Reason for Delay

**Signature of Faculty** 

### **Unit VI:** ACHIVEMENT MOTIVATION

S.No	Topic Name	CO Attem pted	Resources Used	Mode of Teaching	Expected Date	Actual Date	Remark
1	Historical perspective	CO 411.5	Chalk and Board	Lecture Method	22/03/18 23/03/18		
2	Concept of achievement motivation	CO 411.5	Chalk and Board	Lecture Method	24/03/18		
3	Significance of achievement motivation .	CO 411.5	Chalk and Board	Lecture Method	26/03/18		
4	Development of achievement motivation .	CO 411.5	Chalk and Board	Lecture Method	27/03/18		
5	Unit test						

Expected Study Hours:12 Hrs

Actual Study Hours:

Reason for Delay

Signature of Faculty

# **Unit VII: Financial management of an industrial unit**

S.No	Topic Name	CO Attem pted	Resources Used	Mode of Teaching	Expected Date	Actual Date	Remark
1	introduction financial management of an industrial unit (SSI)	CO 411.5	Chalk and Board	Lecture Method	5/04/18		
2	Tools of financial analysis	CO 411.5	Chalk and Board	Lecture Method	6/04/18		
3	Ratio analysis Fund Flow / Cash flow analysis	CO 411.5	Chalk and Board	Lecture Method	7/04/18		
4	Working capital and concepts	CO 411.5	Chalk and Board	Lecture Method	9/04/18		
5	Financial accounting	CO 411.5	Chalk and Board	Lecture Method	10/04/18		
6	Revision	CO 411.5	-	Discussion	12/04/18		
7	Unit Test	CO 411.5	Pen and paper	Written and quiz	13/04/18		

Expected Study Hours:12 Hrs

Actual Study Hours:

Reason for Delay

**Signature of Faculty**