

## **Session Plan**

**Subject Name: entrepreneurship**

**Subject Code: 411**

**Name of Faculty: Mr. Vicky patil**

## **Course Outcomes**

**Subject Name: entrepreneurship**

**Subject Code: 411**

After completion of this course the student will be able to:

CO 411.1 : Understand the basic concept of entrepreneurship.

CO 411.2 : explain about the industries and business organisation.

CO 411.3 : describe the institutional assistance.

CO 411.4 :take out quantities of steel work for given shed supported on steel trusses and having GI sheet .

CO 411.5 : motivate the entrepreneur and will be able to understand the financial management.

## Unit I: Introduction of entrepreneurship

S.No	Topic Name	CO Attempted	Resources Used	Mode of Teaching	Expected Date	Actual Date	Remark
1	Introduction of entrepreneurship	CO 601.1	Chalk and Board	Lecture Method	22/01/18 23/01/18 24/01/18		
2	Difference between entrepreneurship / entrepreneurship	CO 601.1	Chalk and Board	Lecture Method	25/01/18 27/01/18 29/01/18		
3	Need of entrepreneurship	CO 601.1	Chalk and Board	Lecture Method	30/01/18 31/01/18		
4	Quality of successful entrepreneur	CO 601.1	Chalk and Board	Lecture Method	01/01/18 02/01/18 03/01/18		
5	Myths about entrepreneurship	CO 601.1	Chalk and Board	Lecture Method	05/01/18 06/01/18		
6	Classification OF entrepreneurship on the basis opf different criteria	CO 601.1	Chalk and Board	Lecture Method	07/02/18 08/01/18		
7	Reason for the failure of entrepreneurship	CO 601.1	Chalk and Board	Lecture Method	09/02/18 10/01/18 12/01/18		
8	Unit test	CO 601.1	Pen and paper	Written and quiz	13/02/18		

Expected Study Hours: 10 hrs

Actual Study Hours:

Reason for Delay

**Signature of Faculty**

**Signature of HOD**

## Unit II: INDUSTRIES AND BUSINESS ORGANISATIONS

S.No	Topic Name	CO Attempted	Resources Used	Mode of Teaching	Expected Date	Actual Date	Remark
1	<p>INTRODUCTION TO ENTREPRENEURSHIP</p> <ul style="list-style-type: none"> <li>• Definition of Entrepreneur / Entrepreneur</li> <li>• Difference between Entrepreneurship / Entrepreneurship</li> <li>• Need for Entrepreneurship</li> <li>• qualities of successful entrepreneur</li> <li>• Myths about Entrepreneurship</li> <li>• Classification of entrepreneurs on the basis of different criteria</li> <li>• Reasons for the failure of entrepreneurs</li> </ul>		Chalk and Board	Lecture Method			
2	<ul style="list-style-type: none"> <li>• Concept of industry or enterprise</li> <li>• Classification of Industries               <ul style="list-style-type: none"> <li>(a) On the basic of capital investment                   <ul style="list-style-type: none"> <li>- Tiny (Micro) Industry</li> <li>- Small Scale</li> <li>- Medium Scale</li> <li>- Large Scale</li> </ul> </li> <li>(b) Others                   <ul style="list-style-type: none"> <li>- Rural Industry</li> <li>- Cottage Industry</li> </ul> </li> <li>(c) Forms of Business Organization                   <ul style="list-style-type: none"> <li>- Proprietorship</li> <li>- Board &amp; Co-operative</li> <li>- Partnership</li> <li>- Public Ltd.</li> <li>- Private Ltd.</li> <li>- IT Sector</li> <li>- Government Co-operative / Undertakings</li> </ul> </li> <li>(d) Tiny small scale Industry                   <ul style="list-style-type: none"> <li>- Definition</li> <li>- Its significance in National Development.</li> <li>- Govt. policies for SSI promotions</li> </ul> </li> </ul> </li> </ul>	<b>CO 601.1</b>	Chalk and Board	Lecture Method	15/02/18 to 17/01/18		
3		<b>CO 601.1</b>	Chalk and Board	Lecture Method	19/02/18 to 22/01/18		

<b>4</b>		<b>CO 601.1</b>	Chalk and Board	Lecture Method	23/02/18 to 27/01/18		
<b>5</b>		<b>CO 601.1</b>	Chalk and Board	Lecture Method	8/02/18		
<b>6</b>		<b>CO 601.1</b>	Chalk and Board	Lecture Method	9/02/18 10/02/18		
<b>7</b>		<b>CO 601.1</b>	Chalk and Board	Lecture Method	12/02/18		

Expected Study Hours:20 hours

Actual Study Hours:

Reason for Delay

**Signature of Faculty**

**Signature of HOD**

### Unit III: INSTITUTIONAL ASSISTANCE

S.No	Topic Name	CO Attempted	Resources Used	Mode of Teaching	Expected Date	Actual Date	Remark
1	(a) Types of Institutional assistance - Infra - structural assistance - Technical Assistance - Financial assistance - Marketing Assistance	CO 601.2	Chalk and Board	Lecture Method	15/02/18 16/02/18 17/02/18		
2	(b) Information / guidance & Training - SISI - ASK - MPCON - CSIR - CED- MA - NRDC	CO 601.2	Chalk and Board	Lecture Method	19/02/18 20/02/18		
3	(c) Infrastructure - D/C - AVN/AKVN (e) Finance - SIDBI - KVIB MPFC - NABARD - MPWDC NSIC M.P.A.V.V.N.	CO 601.2	Chalk and Board, Projector	Lecture Method,	21/02/18 22/02/18		
4	d) Marketing - MP- AGRO - NSIC - PM.LUN - EXPORT COPPORATION - KVIP - MPHSVN MPLDC	CO 601.2	Chalk and Board	Lecture Method	23/02/18		
5	(e) Quality Control - BIS - FPO - MPLUN F.D.A. - AG. MKT. Board	CO 601.2	Chalk and Board	Lecture Method	24/02/18		
6	Unit Test	CO 601.2	Pen and paper	Written and quiz	26/02/18		

Expected Study Hours: 12 hrs    Actual Study Hours:

**Signature of Faculty**

**Signature of HOD**

### **Unit IV: INCENTIVES / CONCESSION FACILITIES AVAILABLE**

<b>S.No</b>	<b>Topic Name</b>	<b>CO Attempted</b>	<b>Resources Used</b>	<b>Mode of Teaching</b>	<b>Expected Date</b>	<b>Actual Date</b>	<b>Remark</b>
<b>1</b>	Incentives /subsidies	<b>CO 601.3</b>	Chalk and Board,	Lecture	27/02/18 28/02/18		
<b>2</b>	Seed money	<b>CO 601.3</b>	Chalk and Board,	Lecture	1/03/18 5/03/18 6/03/18		
<b>3</b>	Other (phones,lands etc)	<b>CO 601.3</b>	Chalk and Board,	Discussion	7/03/18		
<b>4</b>	Unit Test	<b>CO 601.3</b>	Pen and paper	Written and quiz	8/03/18		

Expected Study Hours: 12 hrs

Actual Study Hours:

Reason for Delay

**Signature of Faculty**

**Signature of HOD**

### Unit V: PLANNING OF AN INDUSTRIAL UNIT (SSI)

S.No	Topic Name	CO Attempted	Resources Used	Mode of Teaching	Expected Date	Actual Date	Remark
1	<ul style="list-style-type: none"><li>- Arrangement of Power</li><li>- Obtaining NOC / Licenses from various departments</li><li>- DPR Preparation</li><li>- Seeking financial assistance</li><li>- Commercial Production</li></ul>	CO 601.3	Chalk and Board	Lecture Method	9/03/18 10/03/18 12/03/18		
2	<ul style="list-style-type: none"><li>• Pre- Planning Stage</li><li>- Scanning the environment</li><li>- Market survey</li><li>- Seeking information</li><li>- product / project selection</li></ul>	CO 601.3	Chalk and Board	Lecture Method	13/03/18		
3	<ul style="list-style-type: none"><li>• Implementation Stage</li><li>- PPR Preparation</li><li>- DIC registration</li><li>- Arrangement of Land</li></ul> <b>20</b> 30		Chalk and Board	Lecture Method	14/03/18		
4	<ul style="list-style-type: none"><li>• Post Implementation stage</li><li>- Permanent registration from D.I.C.</li><li>- Availing Subsidies</li><li>- Diversification / Modification</li><li>- Setting up of marketing channel / Distribution.</li></ul>	CO 601.3	Chalk and Board	Lecture Method	20/03/18		
8	Unit Test	CO 601.3	Pen and paper	Written and quiz	21/03/18		

Expected Study Hours: 20 hrs

Actual Study Hours:

Reason for Delay

**Signature of Faculty**

**Signature of HOD**

## Unit VI: ACHIVEMENT MOTIVATION

S.No	Topic Name	CO Attempted	Resources Used	Mode of Teaching	Expected Date	Actual Date	Remark
1	Historical perspective	CO 411.5	Chalk and Board	Lecture Method	22/03/18 23/03/18		
2	Concept of achievement motivation	CO 411.5	Chalk and Board	Lecture Method	24/03/18		
3	Significance of achievement motivation	CO 411.5	Chalk and Board	Lecture Method	26/03/18		
4	Development of achievement motivation	CO 411.5	Chalk and Board	Lecture Method	27/03/18		
5	Unit test						

Expected Study Hours:12 Hrs

Actual Study Hours:

Reason for Delay

**Signature of Faculty**

**Signature of HOD**



## Unit VII: Financial management of an industrial unit

S.No	Topic Name	CO Attempted	Resources Used	Mode of Teaching	Expected Date	Actual Date	Remark
1	introduction financial management of an industrial unit (SSI)	CO 411.5	Chalk and Board	Lecture Method	5/04/18		
2	Tools of financial analysis ,	CO 411.5	Chalk and Board	Lecture Method	6/04/18		
3	Ratio analysis Fund Flow / Cash flow analysis	CO 411.5	Chalk and Board	Lecture Method	7/04/18		
4	Working capital and concepts	CO 411.5	Chalk and Board	Lecture Method	9/04/18		
5	Financial accounting	CO 411.5	Chalk and Board	Lecture Method	10/04/18		
6	Revision	CO 411.5	-	Discussion	12/04/18		
7	Unit Test	CO 411.5	Pen and paper	Written and quiz	13/04/18		

Expected Study Hours:12 Hrs

Actual Study Hours:

Reason for Delay

**Signature of Faculty**

**Signature of HOD**